

Proposal Requirements 【Group II】

The proposal must be prepared in A4-size format. The content of the proposal should follow the sequence from A to D indicated below. (As for submission of documents required, a copy of sample would be acceptable.)

About NEXI, please see NEXI website URL:<http://nexi.go.jp/>

Application date:

Company name:

Company seal/stamp (if available)

Name of company representative:

Seal or Signature

Address:

Name of a person in charge: (Name, Title, Contact address)

A. Company outline

(1) Description of business and organization

(2) Financial condition

- Please attach financial statements for the past two years.

(3) Personnel composition (including representative partners, analysts, and contracted researchers)

(4) Experience of contracts

- Please provide information on orders received over the past five years from international organizations, overseas/Japanese public authorities, and Export Credit Agencies (Please provide specific information such as number of clients and name of clients).

(5) Other

- Please provide information of significant change scheduled in your business such as merger, if any.

【Note】 When providing information, please use the latest data.

B. Your analytical resources

(1) Analytical system

① Organization structure

- If your research team is divided into sub-teams depending on countries in charge, please provide document to explain about your research team structure.

② Number of full-fledged analysts in charge of each country

Please provide the following information.

- Document(s) showing the number of analysts of each group/team
- Document(s) showing the number of overseas contracted correspondents and contracted researchers in charge of each country/region

(2) Background and performance of your chief executive or head of your research team

Please provide the following information/documents if available.

- CV
- Papers and reports on country risk analysis that obtained remarkable external reviews.
- Their comments, interviews, or citation by major domestic/external media, specialized journals, etc.

(3) Other

① Experience of suspension or violation of bidding privilege.

② Please specify any significant performance of research or provide related documents.

C. Description of the service

1. Reports

(1) Daily analytical report

① Report on emerging markets and energy & resource-rich countries

- Please list all the countries from the annex of the Service Specifications on which you can submit reports.
- Please indicate the number of reports you can provide on a monthly basis.
- Please describe your policy on the timing of reporting (For instance, within 48 hours after the occurrence of event)
- Please provide a list of your reports made over the past three months, with name of country, title, and report date.
- Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Negotiations between Argentina and holdout creditors and its outlook
 - Negotiations between Ghana and IMF and its outlook
 - Issues surrounding the Mongolian mining sector (market conditions, FDI) and its deteriorating economic outlook

- ② Report on external policies by the US, EU, or international organizations
- Among the countries on which the US, EU and international organizations could have influence, please provide name of the countries on which you can report.
 - Please describe your policy on the timing of reporting (For instance, within 48 hours after the occurrence of event).
 - Please provide a list of your reports made over the past three months, with name of country, title, and report date.
 - Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Outlook for EU's support for Greece

(2) Periodical reports

- ① Weekly report on current risk analysis
- Please list all the emerging markets and energy & resource-rich countries from the annex of the Service Specifications on which you can submit reports.
 - Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Effectiveness of airstrikes against the Islamic State (IS) by the “coalition of the willing” and its impact on Iraq's oil export

- ② Weekly analytical report on risk forecast
- Please list all the emerging markets and energy & resource-rich countries from the annex of the Service Specifications on which you can submit reports.
 - Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Nuclear negotiations between P5+1 (5 permanent members of the UN Security Council and Germany) and Iran and possibility that they will reach an agreement

- ③ Monthly report on Iran
- Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Iraq : Political and economic conditions (including oil production, IS, relations with the Kurds, budget, etc.).

- ④ Monthly report on Venezuela
- Please provide your view-points, research items, reporting form (layout, quantity, etc.), and development policy when developing the following report.
 - Venezuela : New Foreign Exchange System, financial conditions, PetroCaribe,

expropriation and international arbitration, etc.

⑤ Quarterly report on the Middle East and North Africa

- Please provide the following sample reports. If the reports were written in series of reports, attach the whole series.
 - Analysis of regional situation in the Middle East and North Africa (particularly on expropriation risk in the resources sector, banking sector risk, debt repayment ability of the states).

⑥ Japanese translation of one weekly report

Let us know if you can provide Japanese translation for one selected weekly report. The selected report should be a comprehensive analysis from a broader perspective.

(3) Other analytical reports

① Trend analysis on hydrocarbon resources and energy

- Please indicate your delivery timing. (Reporting on a regular basis or on an irregular basis? In the case of regular basis, please specify the reporting frequency.)
- Please provide sample reports (if any) of trend analysis on hydrocarbon resources and energy. If the reports were written in series of reports, attach the whole series.

② Index analysis report on political and economic stability

- Please list all the countries on which you can report.
- Please indicate your delivery timing. (Reporting on a regular basis or on an irregular basis? In the case of regular basis, please specify the reporting frequency.)
- If you analyze each country's political and economic stability based on your own index, please specify the policy of the index, composition, explanation about the data used, and appraisal policy (comparative evaluation or absolute evaluation).
- Please provide sample reports (if any) of index analysis on political stability. If the reports were written in series of reports, attach the whole series.

③ Report on expropriation risk

Let us know if you can provide report on expropriation risk as described in the service specification once a year, for example.

- Number of countries specified by NEXI: 12 countries at maximum
- Developments during the past year (including expropriation undertaken, legislation and other changes that lead to expropriation)
- About one page per country in length

④ Global risk analysis for the incoming year

Please attach report on risk analysis on 2015 written at the end of last year or the beginning of this year (if any).

(4) Follow-up

① Inquiries to the analysts

- Please advise whether it is possible for NEXI to make inquiries whenever necessary. If possible, please indicate your specific policy in responding such inquiries.

② Presentation meeting with the analysts

- Please advise whether it is possible for NEXI to exchange information about NEXI's concerns and interests with your analysts at NEXI's office. If possible, please indicate your specific policy on such information exchange (such as frequency).

③ Providing information via electronic media (internet)

- Please advise whether it is possible for you to provide information via electronic media on a daily basis.

D. Cost estimate

Please provide estimated cost for developing your service specification.